

Output & Performance-Based Contracts

Expert training by professionals, for professionals

Abuja, Nigeria
May 23 - 25, 2016



ABOUT THE IRF

The International Road Federation, established in Washington, D.C. in 1948, is a non-governmental, not-for-profit organization with the mission to encourage and promote development and maintenance of better, safer and more sustainable roads and road networks worldwide. Working together with its members and partners, the IRF promotes the social and economic benefits that flow from well-planned and environmentally-sound road transport networks; it helps put in place technological solutions and management practices that provide maximum economic and social returns from national road investments.

The IRF has a major role to play in all aspects of road policy and development worldwide:

- For governments and financial institutions, the IRF provides a wide base of expertise for planning road development strategy and policy.
- For its members, the IRF is a business network, a link to external institutions and agencies, such as the United Nations and the European Union, and a platform to communicate with and access government officials and decision makers.
- For the community of road professionals, including national road associations, advocacy groups, companies and institutions dedicated to the development of road infrastructure, the IRF provides support and knowledge.

Through the International Road Educational Foundation, the IRF awards grants to graduate engineers and other transportation professionals from around the world in support of full-time academic training. With this, the IRF actively supports future generations of industry leaders.

The International Road Federation also takes pride in honoring and recognizing road-industry projects demonstrating excellence and innovation in road development worldwide, via the Global Road Achievement Awards program. The competition, designed to elicit information on successful projects and programs from leading industry organizations, will draw attention to these leading projects and organizations, providing a road map for others to follow in continuously improving and advancing road development worldwide.

With a wide network spanning 116 countries across six continents, the IRF believes that it can make a difference by providing best practices and expert advice to face today's multifaceted world of transport.



WHO SHOULD ATTEND?

- Engineers and Managers
- Government Agency Personnel
- Private Consultants & Contractors
- Service Providers

THE IRF'S KNOWLEDGE NETWORK



Performance-Based Contracts have become a well-known tool used by road authorities and operators worldwide — there is in fact a wide palette of good and bad experiences which have resulted in a number of operational guidelines and a more efficient use of the respective resources of private and public actors.

However, there is still room for improvement and a need to constantly adapt to a changing economic and regulatory context. This in turn is driving innovation in areas such as ex-post assessments, ethics, governance and the optimized use of government assets which must all underpin the sector's efforts to define and implement suitable instruments.

The IRF's course on PBCs is designed to help practitioners stay on top of a fast-evolving topic which will condition the future of infrastructure development. It brings together renowned instructors with unmatched collective experience in road asset development for an in-depth examination of the do's and don'ts to road PBCs in today's world.

Eng. Abdullah A. Al-Mogbel
IRF Chairman

VENUE & HOTEL

Rockview Hotel
Wuse II, Abuja FCT- Nigeria
<http://rockviewhotels.com/>

ABOUT IRF TRAINING



IRF training provides a unique forum for sharing the latest industry technologies, solutions and best practices from all over the world. Delegates will exchange knowledge and take it back to their respective countries for the benefit of their industry and societies.

Roads play a vital role in the economic development of all nations. It is a well-established fact that a poor road network hampers economic and social progress; therefore, in these challenging times, investments in the road sector can benefit the whole of society by providing access to markets, jobs, education, healthcare and other services, by lowering the cost of moving goods, and — my personal passion — by saving lives and avoiding injuries in unnecessary accidents.

I am honored by your participation in this cutting edge IRF training seminar!

C. Patrick Sankey
IRF President & CEO

TRAINING DESCRIPTION

The training will cover the principles, concepts, components, techniques, and benefits of good output and performance based contracting. The contents will be based on well accepted best practices and on the hands on experiences of the instructors. The workshop will teach the most relevant best practices as they relate to project planning and programming, target delivery, quality assurance and target evaluation

LEARNING OUTCOMES

- Transport professionals will be equipped with new financial and legal tools to undertake PBC agreements.
- Useful case studies of successful implementation of performance based contracts in different countries will be taught. Essential lessons on challenges will also be highlighted.
- Training attendees will learn the different stakeholder roles and responsibilities for planning and executing performance-based contracts.
- Training attendees will be able to share knowledge acquired with professionals within their areas of jurisdiction.

TARGET AUDIENCE

- Road & Transport Agency Executives
- Highway Engineers and Managers
- Private Consultants & Contractors
- Service Providers

DAY 1

Framework of Performance Based Contracts

Characteristics of Performance-Based Contracts

Lessons and Principles of Output and Performance-Based Contracts

Defining Risks Under Output & Performance Based Road Contracts

Roles and Responsibilities of Stakeholders in Performance-Based Contracting

DAY 2

Designing a Performance-Based Contracting Program

Contract Document Scope of Works

Risk and Legal Considerations in Bid Preparation

Risk Factors (Contractor View Point)

Specifications, Performance Evaluation and Payment for Contracts

International Overview of Best Practices in Contracting

DAY 3

Best Practices in Procurement for Performance-Based Contracts

Maintenance Management Issues and Requirements

Increasing Private Sector Participation in Performance-Based Contracting

Road Sector Reform to Implement Performance-Based Contracts

Key Success Factors and Challenges in Contract Implementation

Important Note:

Registration can also be completed online at: www.irfnews.org/event/psc16-abuja



Performance-Based Contracts Workshop: Abuja, May 23 - 25, 2016

Registration

FOR OFFICE USE ONLY

Payment Received Date

Contact Information

REFERENCE CODE (IF APPLICABLE)

YEAR MONTH DAY

LAST NAME		MOBILE PHONE (WITH COUNTRY CODE) PREFERRED CONTACT NUMBER	
FIRST NAME		OFFICE PHONE (WITH COUNTRY CODE) PREFERRED CONTACT NUMBER	
EMAIL		FAX NUMBER (WITH COUNTRY CODE)	
ORGANIZATION NAME	JOB TITLE	ORGANIZATION WEBSITE	
ORGANIZATION ADDRESS			
CITY	STATE/ PROVINCE	POSTAL CODE	COUNTRY
ORGANIZATION CATEGORY Government Academia Industry Association Private Sector			

Additional Registrants *(please list the names of any additional delegates you are registering)*

LAST NAME	EMAIL
FIRST NAME	JOB TITLE
LAST NAME	EMAIL
FIRST NAME	JOB TITLE
LAST NAME	EMAIL
FIRST NAME	JOB TITLE
LAST NAME	EMAIL
FIRST NAME	JOB TITLE

Registration Rates *(all amounts in US dollars; all rates are per person)*

MEMBERS OF NSE/NIHE US \$500	NON-MEMBERS OF NSE/NIHE US \$1000	IRF MEMBERS US \$500
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Rates valid until 2 weeks prior to event. Late / on-site registrations are subject to an additional 10% fee.

VISA INVITATION
Do you require a visa invitation letter? Yes No

Payment

PAYMENT TYPE Invoice Check Credit Card	CARD TYPE Visa MasterCard AMEX	CARD NUMBER
CARD EXPIRATION DATE (MM/YY)	CARD SECURITY CODE	NAME ON CARD
AMOUNT TO BE CHARGED (IN US DOLLARS)	TODAY'S DATE (YYYY/MM/DD)	SIGNATURE

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PRINTED NAME	SIGNATURE	DATE OF APPLICATION (YYYY/MM/DD)
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www.IRFnews.org



International Road Federation

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