



**IRF**  
GLOBAL

# Performance- Based Contracts

Washington, DC USA  
March 10-20, 2019



## Executive Seminar

**SUNDAY, MARCH 10**

HOTEL CHECK-IN STARTING AT 14:00. CHECK OUT ON MARCH 14 BY 11:00

**MONDAY, MARCH 11**

08:00 – 08:45	Registration
08:45 – 09:00	<b>Introductions &amp; Seminar Overview</b> Robert Fergerstrom, Lead Instructor, IRF Global
09:00 – 10:00	<b>Introduction to Performance-Based Contracting</b> Asif Faiz, Senior Advisor, IRF Global
10:00 – 10:15	Break
10:15 – 11:15	<b>Principles and Lessons for Performance-based Contracting</b> Wayne Hatcher, WSP Opus
11:15 – 12:30	<b>International Overview of Performance-based Contracting</b> Pekka Pakkala, Senior Advisor, IRF Global
12:30 – 13:30	Lunch
13:30 – 14:30	<b>Virginia DOT Maintenance Rating Program</b> Adrian Burde, Leidos
14:30 – 15:30	<b>Policy Changes and Implementation Experience</b> Ben Gericke, The World Bank
15:30 – 15:45	Break
15:45 – 16:45	<b>Defining Risks under Performance Based Road Contracts</b> Wayne Hatcher, WSP Opus

**TUESDAY, MARCH 12**

08:30 – 10:00	<b>Asset Management: Prerequisite for PBCs</b> Wayne Hatcher, WSP Opus
10:00 – 11:00	<b>Nepal Road Asset Management - Case Study</b> Janusz Sobieniak, Independent PBC Consultant, ADB and World Bank
11:00 – 11:15	Break
11:15 – 12:15	<b>Quality Control and System-based Contract Management (SCM)</b> Martin van Gils, President, Royal Oak Consulting
12:15 – 13:45	Lunch
13:45 – 15:00	<b>Requirements for an Effective Maintenance Program</b> Robert Fergerstrom, Lead Instructor, IRF Global
15:00 – 16:00	<b>Contracting Options for Road Maintenance Service Delivery</b> Robert Fergerstrom, Lead Instructor, IRF Global
16:00 – 16:15	Break
16:15 – 17:15	<b>Combining Routine and Heavy Maintenance in PBCs</b> Martin van Gils, President, Royal Oak Consulting

**WEDNESDAY, MARCH 13**

08:30 – 09:30	<b>PBC Pioneers: Argentina</b> Asif Faiz, Senior Advisor, Asian Development & World Bank
09:30 – 10:15	<b>Specifications &amp; Performance Evaluation for PBCs</b> Janusz Sobieniak, Independent PBC Consultant, ADB and World Bank

**WEDNESDAY, MARCH 13 (CONT.)**

10:15 – 10:30	Break
10:30 – 11:15	<b>Contract Management &amp; Payment Structures for PBC Contracts</b> Robert Fergerstrom, Lead Instructor, IRF Global
11:15– 11:30	Break
11:30 – 12:30	<b>PBC Pioneers: British Columbia, Canada</b> Janusz Sobieniak, Independent PBC Consultant, ADB and World
12:30 – 14:00	Lunch
14:00 – 15:30	<b>Assembling the Contract Document</b> Robert Fergerstrom, Lead Instructor, IRF Global
15:30 – 15:45	Break
15:45 – 16:30	<b>Hybrid PBCs: PNG Case Study</b> Janusz Sobieniak, Independent PBC Consultant, ADB and World Bank

**THURSDAY, MARCH 14**

08:30 – 09:30	<b>Hybrid PBCs: Tajikistan Case Study</b> Robert Fergerstrom, Lead Instructor, IRF Global
09:30 – 11:30	<b>Procurement for IFI funded Projects</b> Marghoob Hussein & Tesfaalem Gebreyesus, The World Bank
11:30 – 11:45	Break
11:45 – 12:45	<b>Moving towards Asset Management contracts presentation</b> Ben Gericke, The World Bank
12:45 – 14:00	Lunch
14:00 – 15:00	<b>Virginia Department of Transportation Experience</b> Gary Jennings, Virginia Department of Transportation Experience
15:00 – 15:15	Break
15:15 – 16:30	<b>Country Presentations</b>

**FRIDAY, MARCH 15**

09:00 – 11:00	<b>Country Presentations</b>
11:00 – 12:30	<b>Open Forum &amp; Seminar Wrap-Up</b>
12:30 – 13:30	Lunch
13:30 – 14:00	<b>Closing Ceremony and handing of certificates</b>

**SATURDAY & SUNDAY, MARCH 16-17**

FREE

**MONDAY, MARCH 18**

FIELD TRIP

9:00 – 14:00	<b>Data Collection Exercise for AM &amp; PBC (Roadbotics)</b>
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**TUESDAY, MARCH 19**

FIELD TRIP

9:00 – 12:00	<b>Field Visit: Virginia Department of Transportation</b>
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**WEDNESDAY, MARCH 20**

DEPARTURE



# GLOBAL

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**Better Roads. Better World.**



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