



# Public Private Partnerships

*Expert training by professionals, for professionals*

**Dubai, UAE  
December 10-12, 2019**



**Workshop**



# IRF PPP and Project Finance in the Road Sector

## Dubai, December 10-12, 2019

### DAY 1

*Day One will begin with an introduction to PPP concepts with discussions on frameworks, development of PPP Units, and the benefits and limitations of using PPPs.*

0800-0900	Opening session with introductions and exploring the need and demand for public-private partnerships in the road sector
0900-1000	Examples of PPP projects
1000-1100	Overview of the basic PPP project and contract structure
1100-1200	The PPP process from planning through implementation
1200-1300	Lunch
1300-1400	Organizing, developing and managing the PPP Unit
1400-1500	"Implementing effective PPP projects – The case of Greece."

### DAY 2

*Day Two will focus on the PPP project planning and procurement process, as well as a discussion on project finance from basic financial analysis to contemporary practices in the market.*

0800-0900	Basics of financial analysis
0900-1000	Project finance theory and market practices
1000-1100	"Overview of successful PPP practices."
1100-1200	Risk management and planning considerations for PPP projects
1200-1300	Lunch
1300-1400	PPPs and public finance
1400-1500	Case studies: VDOT I-495 HOV Lanes (USA) and PennDOT Rapid Bridge Replacement Project (USA)

## DAY 3

*Day Three will provide an overview of PPP project procurement and contract management with discussions on considerations for the use of PPPs in emerging markets and developing economies*

0800-0900	PPP project development and procurement
0900-1000	PPP contract management
1000-1100	“The use of PPPs in India’s railway sector.”
1100-1200	Considerations for PPPs in EMDE markets
1200-1300	Lunch
1300-1400	Contemporary topics in PPP projects
14:30	Course Conclusion & Certificates

## LEAD INSTRUCTOR

**Eric Dean Cook** is the Managing Director for Manchester Consulting Group, LC and leads the firm’s infrastructure and financial advisory practice. Mr. Cook is a Registered Professional Engineer and has 20 years of experience as a consulting engineer in the planning, design, and delivery of transportation and civil infrastructure projects in the United States, Asia, and Africa. He has a diverse perspective in the infrastructure industry having worked as the owner, engineer, and contractor with the West Virginia Department of Highways, the U.S. Army Corps of Engineers, the Louis Berger Group, and E.V. McCracken Construction Company. He holds a B.S. in Civil Engineering from Virginia Tech, an M.B.A from Manchester Business School, and a Masters in Finance from Indiana University. Additionally, he is an Associate with the Wall Street Warfighters Foundation and serves as the International Committee Vice-Chair for the American Council of Engineering Companies in Washington, DC.

## VENUE



UAE Ministry of Infrastructure Development  
Dubai Main Office  
Al Nahda Street – opposite to Al Nahda Metro Station, Al Qusais